



ITscope 2Dynamics



Empowering Digital Sales &
eProcurement für Your ITC Channel



Microsoft Dynamics 365
Business Central

ITscope

mse
Software

ITscope2Dynamics for Microsoft Dynamics 365 Business Central

With the integration of Microsoft Dynamics 365 Business Central and ITscope, you gain a decisive advantage in both areas.

The ITscope connector links your Dynamics 365 Business Central system with the unparalleled market transparency of the ITscope platform, providing access to data on more than 3.5 million ICT products and simplifying communication with over 400 distributors.

ITscope Catalogue-Module

Automatic Maintenance of Your Item Master Data

Your **Microsoft Dynamics 365 Business Central item master**, which serves as the source for active items in your business processes, is automatically updated with **ITscope product data**. Any number of ITscope article segments can be defined via filters and imported into Microsoft Dynamics 365 Business Central on a **scheduled basis**.

Existing items can be **updated with a single click** via ITscope and enriched with additional product information. Thanks to **automatic preferred-supplier detection**, the most cost-effective distributor holding the item in stock is identified instantly — eliminating time-consuming research. Your **individually negotiated prices and supplier conditions** are, of course, fully taken into account. Changed conditions between quotation and order placement are **no longer an issue**.

When creating orders or purchase documents, you can use ITscope to **retrieve and verify** current availability and prices, and quickly **find suitable alternatives** if required.

Users of the Catalog Module

- ✓ Create quotes faster and more attractively
- ✓ Eliminate errors caused by manual data entry
- ✓ Control contribution margins precisely through access to up-to-date purchase prices
- ✓ Improve delivery reliability thanks to current supplier stock levels
- ✓ Save time and money through automation
- ✓ Enhance process quality and customer satisfaction

ITscope Purchasing Module

Send Purchase Orders with a Single Click

The **ITscope2Dynamics Purchasing Module** enables **fully electronic procurement** with many of the distributors listed on ITscope — **directly from Microsoft Dynamics 365 Business Central**.

With just one click, you can **send purchase orders directly** from Microsoft Dynamics 365 Business Central and **receive and process response documents** such as order confirmations, delivery notes, and invoices — all **without the need for paper**, fax, phone calls, or email.

And best of all, there are **no additional costs** for you — in fact, some distributors **even grant shipping discounts** on ITscope-based orders.

Your Advantages at a Glance

- ✓ **Serial Numbers:** Electronic response documents are available for import into your ERP system whenever provided by the distributor — allowing serial numbers to be processed automatically.
- ✓ **Dropshipment:** Deliver to your customers as if the goods came directly from your own warehouse — without repacking or additional shipping effort. The ITscope Purchasing Module supports dropshipment solutions offered by your distributors.
- ✓ **License Orders:** Information about the license holder can easily be included when placing license orders. The ITscope connector automatically transmits this data to the corresponding distributor.
- ✓ **Project Prices:** Import project-specific prices from your suppliers via ITscope and place orders under special project conditions.

ITscope Sales Module

Radically Simplify B2B Orders

With the **ITscope2Dynamics Sales Module**, your customers' orders are imported **directly into Microsoft Dynamics 365 Business Central**. Provide your customers with a **dedicated B2B shop** via the ITscope platform, or use one of the ready-to-use **ITscope PunchOut integrations** that allow your customers to place orders **directly from their ERP or inventory management system**, seamlessly using your predefined catalog. Customer orders are then **automatically imported** into Microsoft Dynamics 365 Business Central.

You can easily create your **individual product assortment** from the **more than 3.5 million items available on ITscope** by filtering by manufacturer or product group — or by selecting individual products manually. If desired, your customers can view and select their **preferred sourcing options** directly within the shop. Of course, you can **assign aliases to each supplier**, ensuring that your distributor names remain confidential.

With the **ITscope B2B shop system**, you become a **Managed Service Provider for cloud-based eProcurement** — freeing your **sales and purchasing teams** from time-consuming inquiry processes. Unlike traditional shop systems, which require extensive setup and customization, the **B2B Suite** enables the creation of **customer-specific B2B portals directly from the cloud**, complete with **custom products, pricing, and CI elements** — all **without complex individual development**, interfaces, or export processes.

To order these items via the **ITscope Purchasing Module**, you simply need to **schedule and release** the generated purchase order.

Why an ITscope B2B Shop Is Worth It for You:

- ✓ **Your customers want PunchOut integration for their eProcurement systems?** The ITscope B2B Suite connects directly to leading platforms such as SAP, SAP Ariba, Onventis, Coupa, or Jaggaer, and supports standard exchange formats like cXML and OCI.
- ✓ **This allows you to offer your existing customers a fully integrated eProcurement portal** — multi-supplier capable, with approval workflows and electronic order processing — all from a single source. It saves all parties significant time while strengthening customer loyalty and increasing your trading revenue.
- ✓ **In doing so, your B2B shop becomes a comprehensive eProcurement portal for your customers** — supporting multiple suppliers and fully integrated approval and order workflows. The result: time savings for everyone involved, tighter customer relationships, and a boost in sales performance.



Requirements

- ✓ Microsoft Dynamics 365 Business Central (version BC15 or later)
(older versions available on request)
- ✓ Active access to the ITscope service
- ✓ Activation and configuration of the ITscope connector for Microsoft Dynamics 365 Business Central

ITscope Web-Portal

Gain a complete overview of product data, prices, and availability from over 400 ICT distributors — all in one portal.

ITscope Catalogue-Modul

Retrieve product data, prices, and availability directly in Microsoft Dynamics 365 Business Central — the foundation of the ITscope connector.

ITscope Purchasing Module

Place orders with your preferred suppliers at the click of a button and receive electronic response documents — built on top of the Catalog Module.

ITscope Sales Module

Easily provide your customers with a dedicated B2B shop through the ITscope platform and automatically import their orders into Microsoft Dynamics 365 Business Central.

Microsoft Dynamics 365 Business Central is a **fully integrated industry solution** for IT companies based on Microsoft Dynamics.

The **ITscope data services** are provided directly by **ITscope GmbH**.

The **Microsoft Dynamics 365 Business Central ITscope connector** consists of **integrated modules** that are activated by your implementation partner.

The connector is developed and maintained by mse Software GmbH, in cooperation with ITscope.



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